



Company Overview

Expertise you can count on, outcomes you can measure.

January 2026

We are manufacturing experts who combine deep expertise and best practices from around the world

Our global network of plant-floor operators have region-specific expertise

300+ consultants

1,000+ projects

60+ countries



We help manufacturers improve cost, quality, and throughput

Operations Excellence
(throughput • quality • cost • OEE)

Automation & System Integration
(equipment • flow • digital tools)

Specialized Talent Rapidly
(SMEs • operators • support teams)

Flexible Execution
(Customized engagement models)

Projects are KPI-focused to deliver measurable results, with a bias for action



KPI-driven execution aligned directly to your goals



Technical, hands-on teams to work on plant floors to stabilize, improve, and accelerate performance



Focused on ROI for all projects to deliver clear, tangible value

We offer a full range of hands-on operations consulting & implementation support

OPERATIONS

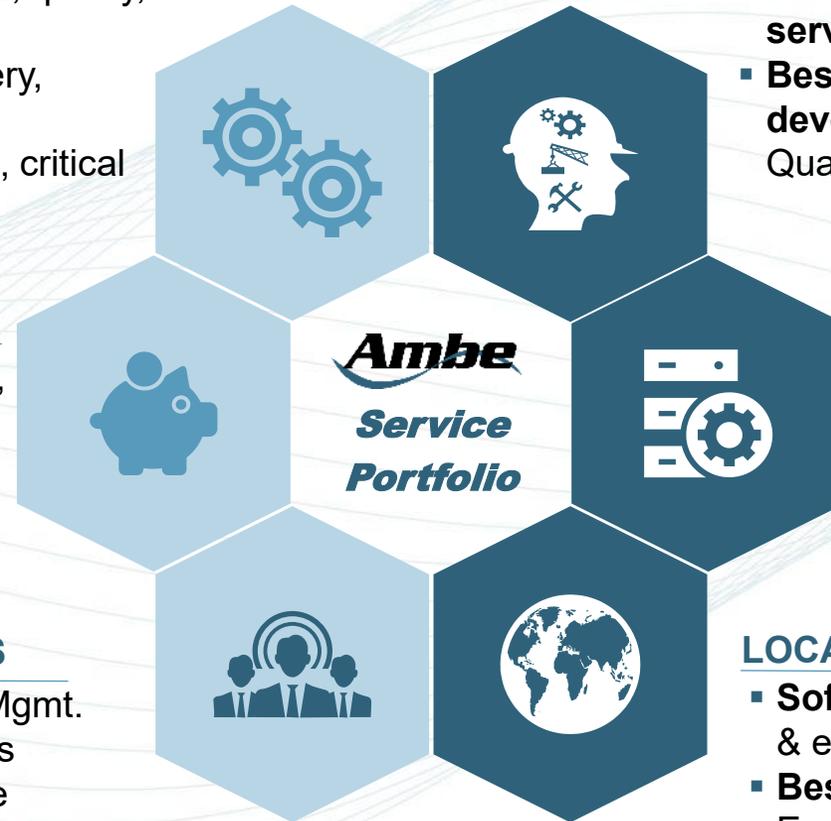
- **Operational excellence:** Throughput/ OEE, quality, ramp-up & industrialization, ...
- **Supply chain & logistics:** Supplier recovery, qualification & industrialization, S&OP¹, ...
- **Maintenance & TPM:** PM/CBM* programs, critical spares, AM, MTBF/MTTR improvement, ...

PROCUREMENT

- **Supplier Risk Management:** Assessment, qualification, (re-)sourcing, ...
- **Material cost optimization:** technical & commercial levers for direct & ind. material

INTERIM MGMT. & STAFFING SOLUTIONS

- **Interim Leadership:** C-suite or Mid-level Mgmt.
- **Niche staffing:** White or grey collar experts
- **Direct hire:** Talent acquisition, temp-to-hire



CRISIS MANAGEMENT & TASK FORCE

- **Plant turnaround and distressed management services:** Task force, restructuring, wind-down, ...
- **Best in class supplier management org. and development:** Organizational design, KPI / Quality recovery, sub-supplier management, ...

AUTOMATION / DIGITAL MFG.

- **Factory / Warehouse Automation:** Robots & motion, integration, commissioning; AMR/AGV; AS/RS, conveyors. ...
- **MES/WCS:** Scheduling, dispatch, traceability; WCS orchestration, ...
- **IT/OT Strategy:** IIoT sensor implementation, network segmentation, digital twin, roadmap creation, ...

LOCALIZATION & RELOCATION

- **Soft-landing / tariff mitigation support:** Plants & entire companies in US, Mexico, Europe, ...
- **Best cost supplier search:** Mexico, Brazil, India, Eastern Europe ...
- **Relocation:** Plants, suppliers, shared service ...

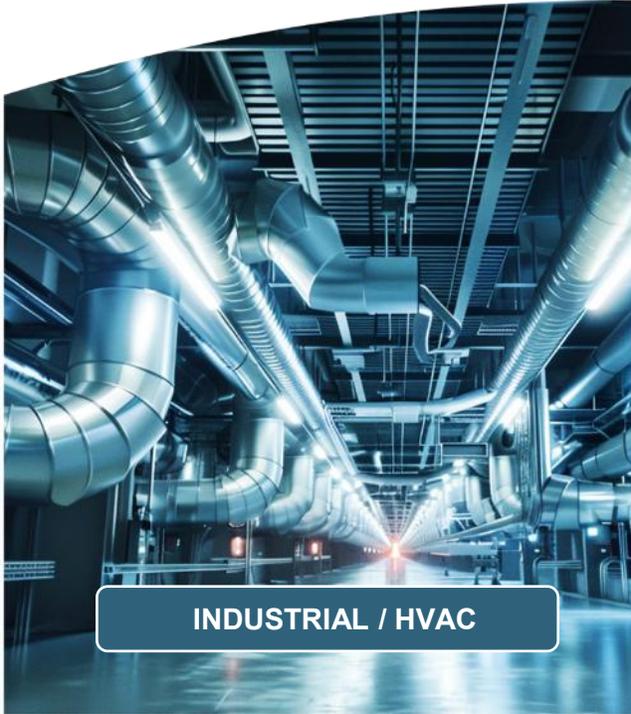
Our consultants deliver results for manufacturers



AUTOMOTIVE/ COM. VEHICLE



AEROSPACE / DEFENSE



INDUSTRIAL / HVAC



MEDICAL EQUIPMENT



F&B / CPG

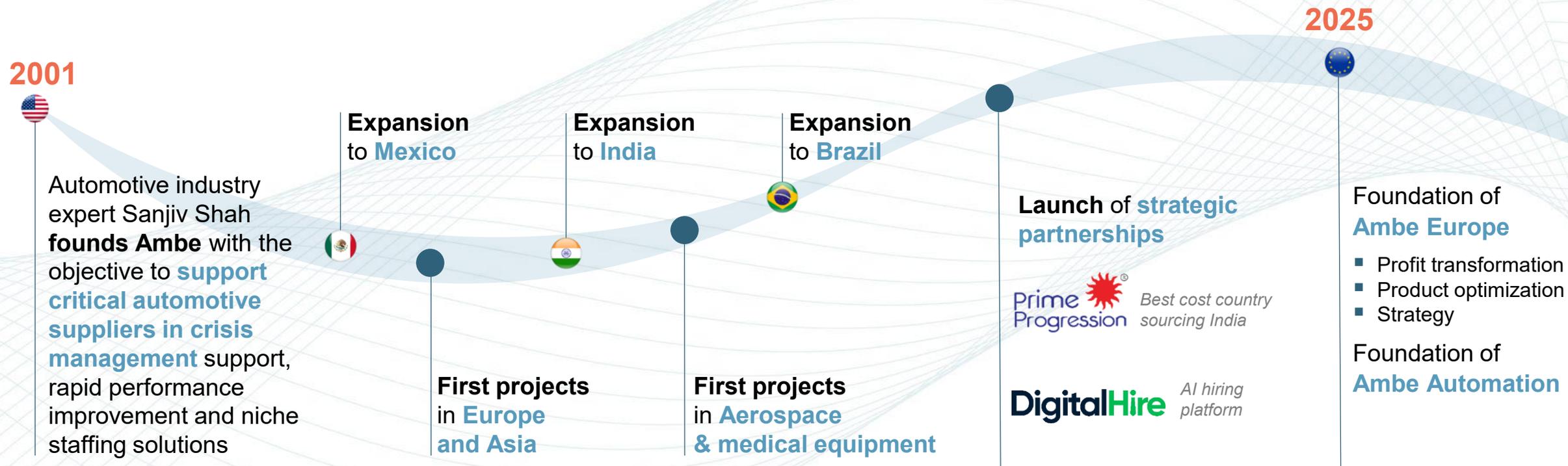


CONAG/ OFF-ROAD

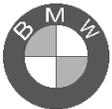


SPECIALTY CHEMICALS

Over our 20+ years of existence, we have established a global consultancy with distinctive service offerings



We serve hundreds of clients, including several of the largest OEMs and suppliers

AUTOMOTIVE OEMs		AUTOMOTIVE SUPPLIERS			AEROSPACE	INDUSTRIAL
						
						
						
						
						

Our Credentials

Situation



Crisis Management + Niche Staffing
Safety Critical Fasteners



Profit Transformation + Cost Takeout
Tier 1 Seat Frame Plant

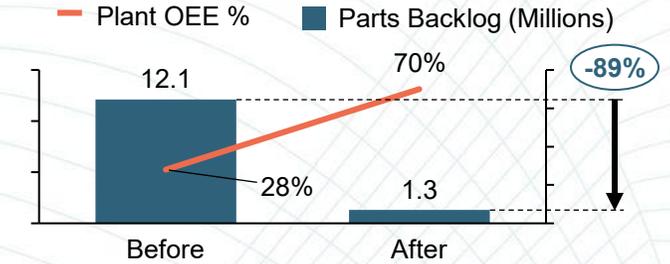


Assembly Plant Material Handling Automation

What we did

- **Directed and supported, all aspects of operations**, including manufacturing, quality, supply chain, **logistics on 24/7 basis**
- **Led operational improvement** activities including OEE, FTT, inventory accuracy, material availability, SMED, employee training, and visual management.
- **Provided temporary resources** in material handling, logistics, shop floor supervision, customer service, and material planning
- Designed and launched **detailed recovery plan for \$450m revenue business** with (30m) operating loss
- Assigned dedicated resources to working team, **driving daily improvement to major business KPIs**
- **Achieved \$48M improvement in operating profit within 24 months**, with an additional \$5M identified for following 12 months
- **Deployed cross-functional task forces** of materials, automation, and manufacturing experts **across multiple assembly plants to identify, scope, and prioritize automation opportunities.**
- **Led a structured, gated ideation-to-approval process** to define equipment requirements, material flows, vendor standards, and investment business cases.
- **Developed executable scopes of work and phased implementation roadmaps** to enable rapid launch of automation projects across body, stamping, final, and warehouse operations.

Outcome



- 300 FTE reduction opportunities identified
- \$36m annualized cost savings
- 73% ROI based on validated business cases

Our management team brings decades of manufacturing operations, consulting, and procurement experience



Sanjiv Shah
CEO

- Founder & CEO, Ambe
- Director of Purchasing & Supplier Quality, Textron
- Director Purchasing, Collins & Aikman
- Technical Specialist Product Design, Ford

Sanjiv.Shah@ambeeng.com



David Jerneycic
President NA

- Managing Director, EY-Parthenon
- Partner, Jacket River Consulting & Capital
- Management Consultant, McKinsey & Co
- Plant Manager, Brad Foote Gearing / Broadwind Energy

David.Jerneycic@ambeeng.com



Justin Fragnoli
COO

- Global Director Supply Chain, Managed Programs, LLC
- Production Manager, Managed Programs, LLC
- Program Manager (OEM), Penske Vehicle Services
- Strategic Analyst of Business Planning, Penske Vehicle Services

Justin.Fragnoli@ambeeng.com



Martin Stadelmeyer
Managing Director

- Head of Purchasing, Daimler Truck & Bus in MX
- Head of Supplier Quality, MB Cars in MX
- Head of Localization & Restructuring project, MB Vans China
- Sr. Associate, MBTech Consulting

Martin.Stadelmeyer@ambeeng.com



Mike Shannon
Managing Director
Automation

- Director of Automation Solutions, SRSI
- Principal Consultant, Chalmers St Consulting
- Senior Manager, CDW
- Distribution Manager, Owens & Minor

Mike.Shannon@ambeeng.com



Enrique Castillo
Managing Director
MX

- Sr. Consulting Partner, BMAS Consulting Queretaro
- VP Latin America, A. Schulman CPC B.U.
- General Manager MX, Peter-Lacke GmbH
- GM and Director of Bus. Dev., Spraylat Corp.

Enrique.Castillo@ambeeng.com



James Ricci
Managing Director

- Partner & CTO, Harbour Results
- Director, KPMG US
- Managing Director, Harbour Consulting
- MBUSI of America (multiple roles)

James.Ricci@ambeeng.com



Alejandro Veraza
Managing Director

- Managing Regional Director, TI Automotive
- Industrial Engineering & Assembly Manager, VW Mexico
- Production Director, Continental MX

Alejandro.Veraza@ambeeng.com



Rodrigo Soffner
Managing Director
BRZ

- Global Director, Business Development & R&D, Martinrea
- Sr. Director, Global ePowertrain Engineering, Accelera by Cummins
- Sr. Manager, Engineering, PMO & Product Strategy (South America), Meritor

Rodrigo.Soffner@ambeeng.com



Ulf Nordmann
Managing Director
EU

- CEO, GeicoTaikisha GmbH
- Head of procurement CAPEX global, Mercedes-Benz AG
- Head of procurement NPM Nafta, Eastern EU, Spain, South Africa, South America, Mercedes-Benz AG
- Head of procurement, TollCollect GmbH

Ulf.Nordmann@ambeeng.com



Oscar Lopez
Project Director

- Engineering Project Manager, Gestamp
- Voestalpine Automotive, Project & Sales Manager
- Daimler, Supplier Quality Engineer

Oscar.Lopez@ambeeng.com



Shashank Raj.
Director

- Sr. Associate, Ambe
- Sr. Financial Analyst – Global Finance & Strategy, Aludyne
- Financial Analyst, Cooper Standard Automotive

Shashank.Raj@ambeeng.com

Why Ambe?



Specialized Shop-Floor Talent: Deep expertise across diverse manufacturing environments, equipped to address and tactically execute on specific operational challenges efficiently; in-house staffing support enhances service delivery from the shop floor to the C-suite, augmenting existing leadership and functional teams



Extensive OEM and Supply Chain Experience: Highly experienced solving complex problems directly with equipment manufacturers and Tier-N suppliers in automotive, aerospace, industrial, agricultural, specialty chemical, and consumer goods companies



Strong Global Presence: Local consulting teams with deep networks and regional expertise in US, Mexico, South America, Europe, and Asia to provide effective, culturally aligned solutions at industry leading speed



Agile Execution and Pricing Models: Able to deploy rapidly (24-48 hours) to support both large, multi-site operations and smaller, single-site family-owned firms within a flexible economics model that is predicated on “win-win”